

## 2023 Consultancies

The University engaged a moderate level of consultants in 2023 across a wide range of specialisations. There were five consultancies where the total fees payable to the consultant was below \$10,000, totalling \$38,668. There were nine consultancies where the total fees payable to the consultant was between \$10,000 and \$100,000, totalling \$398,838. There were six consultancies where the total fees payable to the consultant was \$100,000 or greater, totalling \$1,294,625.

The total expenditure incurred during 2023 in relation to these consultancies was \$1,732,131 (excl. GST).

(a)	(b)	(c)	(d)	(e)
Consultancy	Purposes of consultancy	Total project fees approved (exclusive of GST)	Expenditure 2023 (exclusive of GST)	Future expenditure committed to the consultant for the project (exclusive of GST)
1 SavingPoint	Business to business (B2B) marketing strategy for the Innovation and Enterprise area.	\$ 3,490.00	\$ 3,490.00	\$ 17,450.00
2 Inertial Frames	Consulting including idea generation and prototype development.	\$ 7,990.00	\$ 7,990.00	
3 Paldyne Consulting Pty Ltd	Creation of a generic hybrid capability framework.	\$ 9,000.00	\$ 9,000.00	
4 Paldyne Consulting Pty Ltd		\$ 9,000.00		
6 KPMG Consulting Pty Ltd	Conceptual framework development for Indigenous building projects including market opportunities.	\$ 42,500.00	\$ 42,500.00	\$ 42,500.00
10 SEONewgate Pty Limited	Planning and review of a single student body model.	\$ 44,000.00	\$ 44,000.00	
11 Nous Group Pty Ltd	Performance portfolio design and future opportunities for the School of Business, Law and Entrepreneurship.	\$ 46,600.00	\$ 46,600.00	
12 Lucid Consulting Engineers (VIC) Pty Ltd	Advice regarding the development of a campus asset management strategy.	\$ 55,720.00	\$ 55,720.00	
13 KPMG Consulting Pty Ltd	Completion of a review to provide advice regarding systems integration across key People and Cultures systems.	\$ 78,375.00	\$ 78,375.00	
14 KPMG Consulting Pty Ltd	Governance advisory services including Council and Sub Committee terms of reference and annual plans/ reporting.	\$ 91,837.50	\$ 91,837.50	\$ 6,912.50
15 CiTE Consultants Pty Ltd	Development of strategy to deliver more effective defence research.	\$ 117,000.00	\$ 117,000.00	
16 Dr Diana Newport Peace Consulting	Consultancy work integrated learning systems optimisation, employability outcomes and career readiness.	\$ 127,600.00	\$ 127,600.00	
17 Ernst & Young	Competitive feasibility assessment and market analysis of potential ViQSA applicants.	\$ 135,852.66	\$ 135,852.66	
18 Nous Group Pty Ltd	Development of a Student Experience Framework, Student Voice Model and Student Partnership Model.	\$ 180,572.00	\$ 180,572.00	
19 Price Waterhouse Coopers Securities Ltd	Professional services in relation to an enterprise valuation and associated model.	\$ 183,600.00	\$ 183,600.00	
20 The Boston Consulting				